



Teams365
Relationship Building
FOUNDATIONS
FOR TEAM LEADERS
Potentials Realized

RELATIONSHIP BUILDING FOUNDATIONS for Team Leaders

Team leaders need to work through others to get things done. This module focuses on the important topic of relationship management, including skills in influencing and stakeholder management. Throughout this module we will be looking at key topic areas such as:

- Key relationships in your network
- The skill of influence
- Critical relationships internal and external
- Tips for building a more effective network
- Strategies for building powerful relationships with your peers, team and your supervisor

PROGRAM OVERVIEW

Module 1 - Who are you in relationship with?

- Exploration and mapping of your key relationships - internally and externally. Identification of strengths and areas needing attention.

Module 2 - Relationships with Your Boss and Team

- Strategies building powerful relationships with your peers, team and supervisor. Considering diverse needs with the team, and tips for Managing up.

Module 3 - The skill of influence

- The skill of influence is one of the most important skills as a team leader. During this module we will explore what influence is, and key skills involved in influence. What does influence mean for you?

Module 4 - Expanding and supporting your network

- Tips for developing your network
- Stakeholder analysis

This module is part of the Teams365 Team Leaders Foundations program. Other modules include Stepping Into Your Leadership, Coaching Skills for Leaders, Time Management Foundations, Team Leadership Foundations. *This module can be taken in conjunction with, or separate to, the Teams 365 Coaching Group.* This program can also be customized for delivery at your organization (virtually or in-person).

Questions? Contact Jennifer Britton at **(416) 996-TEAM (8326)**
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Registration at <http://www.coachingteamleaders.com>